



*TIAA's mission is to improve and elevate the technical and general knowledge of the mechanical insulation industry in Alberta, promoting excellence in manufacture, application and installation of all insulation products and materials, with just and honorable practice in the conduct of business.*

Thermal Insulation Association of Alberta  
Suppliers Break-out Session  
Thursday, November 9, 2018  
Holiday Inn and Suites, Gasoline Alley, Red Deer

What items to bring to the membership?

Common Problems

Follow up from the TIAC Supplier Meeting in Sept:

- The best list is the EAST LIST (it is more linear list) and distributors have made it readily available throughout Eastern Canada
- The east list is the best list and most folks throughout the country are on board with using a more linear price list

For our purposes at TIAA:

- Conversation about anti-trust is on the table and everyone here is aware of that.
- During the break out session for Suppliers at TIAC there was a discussion about the price list on ASJ price list in the east... and that some companies in the west will be adopting.
- There is some value in meeting as suppliers and we will continue to do so moving forward.

3 companies with 7 in attendance

All Therm (Chris I., Kelly A.)  
Brock White (Dave R., Dave M., John K., +1)  
Crossroads C&I (Murray W.)